



## Sales Management

### Strengthen your sales and service network

In sales management, we focus on putting the activities of your sales and after-sales network on the road to success. A blanket approach plays no part in our strategy: Instead, we give priority to customized measures for the individual business partner.

Our [consulting](#), [coaching](#) and [network](#) services are based on our pragmatic selective approach, with software support in all stages of the process. Sales strategies can therefore be implemented seamlessly throughout Europe, with any necessary adjustments for individual [markets](#), with online tracking of follow-ups.

All activities are supported by senior EXCON staff with the expertise to meet your partners in the [network](#) on an equal footing.

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