

## Revision Services

### Optimize the processes of your dealers, agencies and sales and service teams

Paper doesn't blush. Even when contracts are set down on it. A review of your contractual agreements and guidelines reduces your risk of fraud, reduces your warranty costs and provides you with valuable information on the [quality](#) and reliability of your dealers, agencies, suppliers or sales and service teams.

At your option, the review can take place with or without prior notice, and is conducted at the premises of your contractual partner. You receive all the results in a detailed report, together with the necessary evidence and a risk analysis. We conduct a closing meeting with your contractual partner, including a monetary assessment.

The medium-term objective is not control, but rather productive cooperation between [our clients](#) and their sales agents or contractual partners. On request, therefore, we can add optimization proposals to our partner feedback or integrate [coaching services](#) into the review.

#### Our services at a glance:

- Sales support review

The sales support or premium review examines [compliance](#) with the funding application rules at the dealer's premises, as checking when the application is made is usually impossible for operational reasons. As the dealers are an important link in the added value chain, you derive especial benefit here from the know-how and instincts of our auditors.

- Warranty review

The warranty review comprises a detailed examination of [compliance](#) with application guidelines at the dealer's or agent's premises. Drawing upon all the available documents and records, we conduct plausibility checks on the contractual partner's basis for application.

- Accounting review

On the basis of the contractual constellation between the lender, dealer or agent and the final customer, we check the inventory of leased or financed mobile assets for contractually compliant use or servicing.

### Referenced Partner:

## Bettina Guggemos



**Position:** Managing Director

**Company:** EXCON Automotive Services GmbH

**E-mail:** [bettina.guggemos@excon.com](mailto:bettina.guggemos@excon.com)

**Phone:** +49 6102 - 73 89 866

**Source URL:** <http://demo.excon.de1.biz/en/revision-services>