

Remarketing Services

Work with us to achieve maximum returns from seized goods

In many cases, the lender or lessor has no option but to terminate the contract with the defaulting borrower or lessee, and seize the financed or leased goods. But seizure of the goods alone does not provide any liquidity for the lender or lessor. EXCON therefore offers its clients fast, impartial and transparent liquidation of the seized goods. In this respect, we always use those distribution channels which offer the maximum financial benefit for [our clients](#).

Prior to any realization, for instance in the case of vehicles or machines, we examine whether prior repair will significantly increase the sales price. If so, we refurbish the goods accordingly. Our decisions on realization and the entire process are transparently presented to you.

Our remarketing services mean high realization proceeds without you having to take care of the complex and trouble-prone process. Moreover, you will reduce your ancillary costs, which are in many cases difficult to estimate, and instead utilize the synergies from our well-coordinated processes and many years of experience.

Our services at a glance:

- Use of various sales channels
- Refurbishment of the seized goods if necessary
- Offers to a large group of buyers provide evidence of impartiality
- High level of transparency in the process as a whole

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