



## **Clear & Sale Services**

### **Maximum returns from one-stop clearance and sale**

In some cases lenders or leasing companies have no option but to terminate the contracts with defaulters and seize the financed or leased assets. But recovery of the assets does not itself secure liquidity for the lender or lessor. EXCON therefore offers its customers rapid, unbiased and transparent sale of the recovered goods. In that process, we always use the sales channels which provide the maximum financial returns for our clients.

Our clearance and sale services relieve our customers of the high administration costs which come with no competitive advantage. You have one central contact, while a team of specialized experts works professionally, discreetly and efficiently in the background on all your concerns. And what's more, by drawing on EXCON's expertise and services you can market your own services at more attractive terms and increase your competitiveness. The quality of the results and the speed of the processes also increase in many cases, as we draw upon innovative strategies in many of the supporting activities.

### **Our services at a glance:**

- Comprehensive support service: written reminders and demands, support by telephone and on location and inspection of the property
- On termination of loan or leasing contracts: payment collection and Europe-wide seizure and return of leased or financed goods
- Use of a variety of sales channels
- Refurbishment of the seized goods if necessary
- Offers to a large group of buyers provide evidence of impartiality
- High level of transparency in the process as a whole
- Establishment of a complete, efficient and performance-enhancing solution
- One contact for all services

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